

A New Approach to Lead Your Business: Entrepreneurial Operating System (EOS)



When & Where:

Friday, May 9th
9:00 am - 11:00 am

Northland Workforce
Training Center

683 Northland Ave.
Buffalo, NY 14211

Cost:

\$30.00

Registration is Required

Registration:

[Click Here](#)



About the Presenter:

Matt Smith, EOS Worldwide

[https://www.eosworldwide.com/
matt-smith](https://www.eosworldwide.com/matt-smith)



In today's fast-paced business environment, a simple, yet effective way to manage people, clarify your business goals and track your progress is key. Entrepreneurial Operating System (EOS) is a methodology to guide your business. Businesses implementing EOS typically see a +15% annual revenue growth and a 15% reduction in costs, dramatically improving EBITDA.

Benefits of EOS for Business:

- **Clarity and Alignment:** Helps leadership teams gain a clear understanding of their vision and align the entire organization toward achieving it.
- **Improved Execution:** By implementing structured processes and accountability, EOS helps businesses execute more effectively.
- **Scalability:** EOS provides a framework that supports growth, ensuring businesses can scale without losing efficiency or focus.
- **Better Communication:** With tools like the Level 10 Meetings, teams are encouraged to communicate openly and regularly, reducing misunderstandings.

Key Elements of EOS:

- **Vision:** Helps define long-term vision and set clear goals. Employees are aligned with the same vision, decision-making and strategic planning.
- **People:** Emphasizes importance of having the right people in the right roles. Encourages businesses to assess their teams and make sure everyone is in a position that suits their skills - enhancing productivity and company culture.
- **Data:** Scorecard system tracks key metrics and performance, ensuring that the business operates based on data rather than intuition. Leading to better decision-making and measurable progress.
- **Issues:** EOS provides tools to help businesses identify, prioritize, and resolve issues effectively. It encourages an open communication culture, where challenges can be addressed in a systematic way.
- **Process:** EOS helps businesses document and streamline core processes, ensuring that every function within the company operates efficiently and consistently. This reduces errors and improves overall performance.
- **Traction:** Focuses on execution—helping businesses maintain discipline, set priorities, and focus on the most important tasks to drive progress toward their goals.

INSYTE CONSULTING

683 Northland Avenue; Entrance E
Buffalo, New York 14211
716.636.3626 insyte-consulting.com

INNOVATE. GROW. PROFIT.